

Message Text

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PAGE 01 STATE 186734
ORIGIN NEA-10

INFO OCT-01 ISO-00 SS-15 ONY-00 /026 R

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APPROVED BY NEA:SSOBER
NEA/EGY - DNEWBERRY
-----043050 090408Z /14
R 082339Z AUG 77
FM SECSTATE WASHDC
TO AMCONSUL ALEXANDRIA
INFO AMEMBASSY CAIRO

C O N F I D E N T I A L STATE 186734

STADIS////////////////////////////////////
FOR AMBASSADOR FROM SOBER

E.O. 11652: GDS

TAGS: EINV, EG, US

SUBJECT: FORD MOTOR COMPANY

REF: ALEXANDRIA 0760

1. IN HIS MEETING WITH MEGUID ON AUGUST 5, WILLIAMS
FOCUSSED ON ONE KEY POINT: BU AND CKD DUTY DIFFERENTIALS.
HE NOTED THAT PRICES FOR DOMESTICALLY PRODUCED TRUCKS IN
EGYPT UNDER FORD PROPOSAL WOULD BE NO HIGHER THAN TODAY'S
PRICES FOR EL-NASR TRUCKS; AND THAT ONLY THE PRICES OF
IMPORTED (BU) TRUCKS WOULD BE HIGHER. WILLIAMS THINKS
MEGUID UNDERSTOOD THE POLITICS OF THIS POINT ALTHOUGH HE
IS LESS SANGUINE ABOUT MEGUID'S UNDERSTANDING THE
TECHNICAL DETAILS.

2. MEGUID APPEARED TO ACCEPT FORD'S POSITION AND TOLD
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WILLIAMS HE THOUGHT HE COULD GET AN APPROVAL FROM THE
INVESTMENT AUTHORITY PRIOR TO NEXT RETURN OF FORD OFFI-
CIALS TO EGYPT. FORD HAS PROPOSED RETURNING AROUND LABOR
DAY AND HAS REQUESTED MEETINGS WITH SAYEH,KAISSOUNISHAHIN
AND MEGUID. WILLIAMS HAS ALSO THOUGHT ABOUT SEEKING
MEETING WITH FAHMY BUT THINKS THAT CAN WAIT.

3. WILLIAMS EXPRESSED UNCERTAINTY TO ME AS TO WHETHER
MEGUID CAN DELIVER THE GOODS, IN LIGHT OF FACT THAT HE
WILL BE LEAVING GOE SHORTLY. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AUTOMOTIVE INDUSTRY, TRUCKS, NEGOTIATIONS, JOINT VENTURES, IMPORT PRICES
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Aug-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
From: STATE
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770884/aaaactft.tel
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Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Original Classification: CONFIDENTIAL
Original Handling Restrictions: ONLY, STADIS
Original Previous Classification: n/a
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1670888
Secure: OPEN
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Subject: FORD MOTOR COMPANY
TAGS: EINV, EG, US, FORD MOTOR COMPANY
To: ALEXANDRIA
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